

SEIDOR

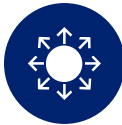
Express Edition Wholesale & Distribution

SEIDOR EXPRESS EDITION OF SAP BUSINESS ONE FOR WHOLESALE & DISTRIBUTION



Affordable

cost-effective ERP solution



Comprehensive

all your departments' needs from one solution



Quick & Easy

to implement, up and running in 4 - 8 weeks



Powerful

enough to help your business grow



Preconfigured Template

for key processes and functionality required by wholesale and distribution SMEs.



From 3 Users

replaces the basic accounting package and manual spreadsheets.



Private Cloud

fully-managed private cloud environment, including security, system monitoring and data backups



Software As A Service

includes software licenses, hosting infrastructure and value-added services

SEIDOR.COM
INFO@SEIDORAFRICA.COM

SAP Business One

Technology Adoption

Within Wholesale & Distribution in Africa

SAP Business One, designed for small and midsize companies, is SAP's most popular ERP solution with over 75,000 customers in 170 countries.

SAP Business One integrates key financial and operational processes to provide a complete picture of your business with real-time analytics and reporting.

SEIDOR is an international SAP Platinum partner and professional service company with over 6,000+ employees in 40 countries. SEIDOR has been in Africa for more than 20 years and has implemented SAP Business One for more than 500+ customers.

If you are a decision maker in the wholesale or distribution industry, you may be in a predicament. The basic accounting package and manual spreadsheets that were previously adequate now need more intervention, diverting attention away from primary goals and even limiting your growth.

Due to the high costs and difficulty of deployment, SMEs have historically been unable to implement ERP systems. It is now feasible with SEIDOR Express Edition for Wholesale and Distribution, with a Software-as-a-Service (SaaS) solution built on templates that enables distributors and wholesalers to be up and running quickly.

Predictable Pricing

With our transparent and predictable pricing model, you will be able to manage your budgets and focus on your business.

The Solution Cost consists of:

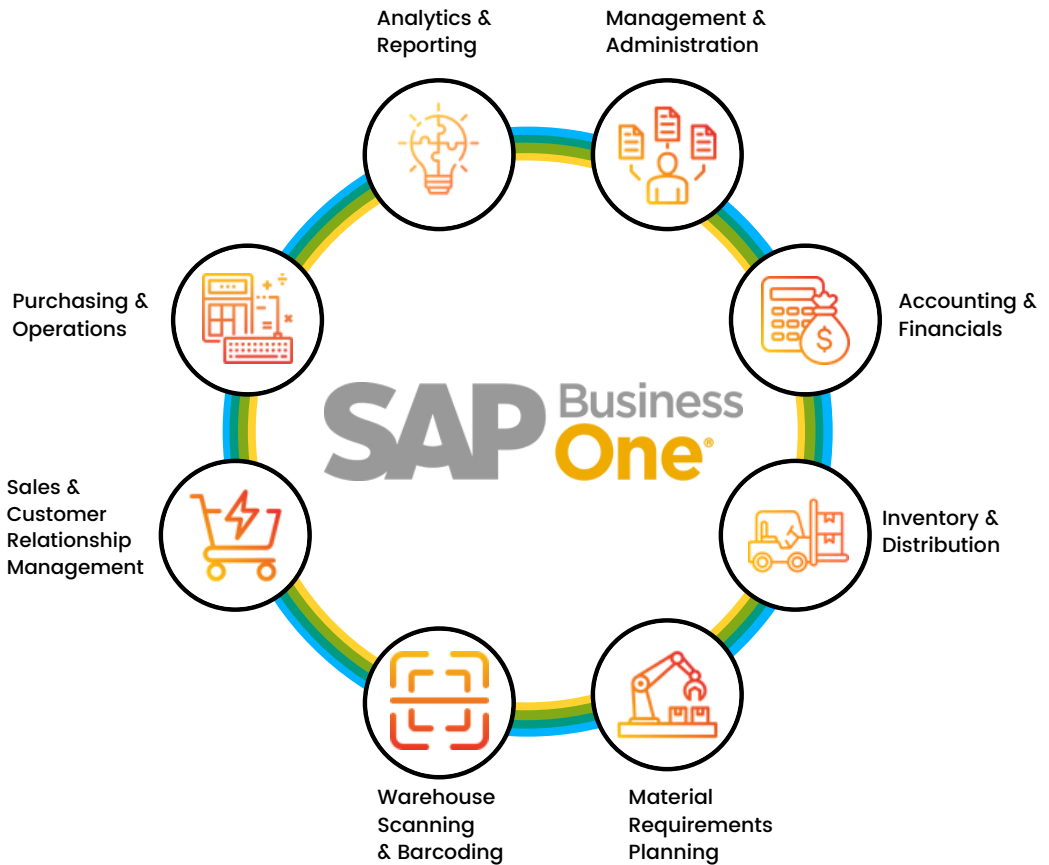
A Once-Off Cost which includes:

- Setup
- Data Migration
- End-User Training

Recurring Costs per user which includes:

- Software Licenses
- Solution Hosting Including:
 - Backup
 - System Monitoring
 - Endpoint Detection and Response Security
- Call Centre Support
- Upgrades
- Maintenance

Included Modules



Included Modules

For SMEs in the wholesale and distribution industry, the solution consists of fully integrated modules that have been set up and put into place using best-practice processes.

The solution comprises the following modules

- Management and Administration
- Accounting and Financial Management
- Sales and Customer Relationship Management
- Purchasing and Operations
- Material Requirements Planning
- Inventory and Distribution
- Analytics and Reporting
- Barcode Scanning and Label Printing *

* Optional on request.

Key Functionality

East Africa Specific Solution Extensions (Fixed Scope and Within Budget)

The solution comprises the following modules

- Integration to Sales Force Automation - Mobility Solution
- Mpesa Mobile Money Integration
- Promotions schemes e.g. BOGOF options (Buy One Get One Free for same product or different products. Also, different slabs – not linear)
- iTax reports

East Africa Specific Solution Extensions (Optional, Separate Budget)

The solution comprises the following modules

- Loading Portal: Trips, Route Management of Vehicles, Movement of Vehicle from Loaded to Dispatched
- Integration to Kenya Revenue Authority TIMS

Key Functionality

Management & Administration

- User Administration and Authorizations
- Multiple Currencies and Exchange Rate Feed
- Fiscal Posting Periods
- Approval Processes
- Alert Management

Accounting & Financials

- Standard Chart of Accounts
- Cost Accounting with Multiple Cost Centres
- Journal Entries
- Posting Templates
- Recurring Postings
- Financial Reports
- Budget Management
- Incoming and Outgoing Payments
- Bank Statement Processing
- Account Reconciliation
- Fixed Asset Register with Default Asset Classes

Key Functionality

Purchasing & Operations

- Purchase Orders and Approvals
- Goods Receipts and Returns
- Invoice
- Reserve Invoice
- Down-Payment
- Credit Note
- Landed Costs with Default Categories

Sales & Customer Relationship Management

- Opportunity and Customer Relationship Management
- Quotations
- Sales Orders
- Credit Limits and Approvals
- Deliveries and Returns
- Invoice
- Reserve Invoice
- Down-Payment
- Credit Note

Key Functionality

Inventory & Distribution

- Item Management
- Warehouses (x5)
- Bin Locations * (Optional with Barcode scanning)
- Price Lists (x5). Standard Discounts, Period, and Volume
- Goods Receipts and Issues
- Warehouse Transfers
- Serial and Batch Tracking
- Pick and Pack
- Units Of Measure with Default Groups
- Stock Take

Material Requirement Planning

- Sales Forecasts
- Inventory Policies (Min, Max, Req levels)
- Preferred Suppliers
- Purchase Order Recommendations
- Recommendation to Automated Purchase Order Creation

Key Functionality

Analytics & Reporting

- Financial Overview
- Opportunity Overview
- Opportunity Kanban Board
- Sales Overview
- Sales Details
- Sales by Country
- Sales Pivot
- Purchase Overview
- Calendar Kanban Board

Master Data & Take On Data

- Customers
- Suppliers
- Item List
- Sales Bills of Material
- Price Lists (x5)
- Customer Open Sales Orders, Invoices, and Credit Notes
- Supplier Open Purchase Orders, Invoices, and Credit Notes
- Stock on Hand
- Opening Trial Balance
- Fixed Asset Register at Net Book Value

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Solution Summary

SOFTWARE-AS-A-SERVICE

(SaaS) Includes software licenses, hosting infrastructure, and value-added services, also helpdesk support and system upgrades, delivered over a 12-month contract period, renewable annually

TURNKEY SOLUTION

A templatised ERP solution for SMEs in the wholesale & distribution industry

RAPID IMPLEMENTATION

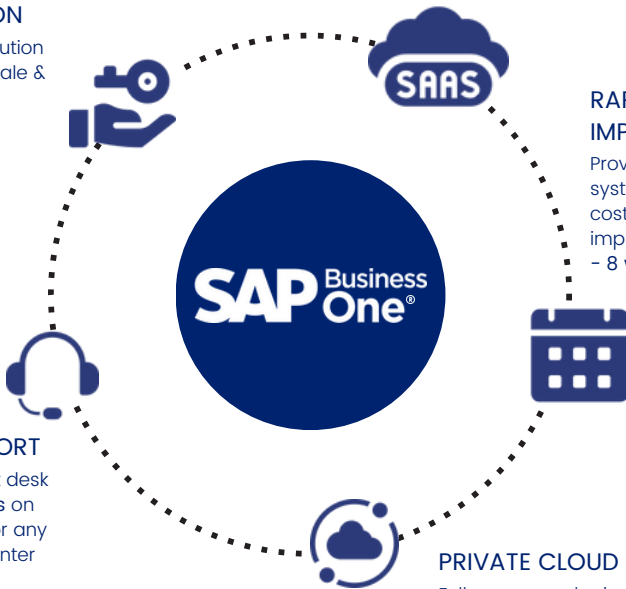
Provides a preconfigured system which allows for a cost-effective and quick implementation period of 4 - 8 weeks

TECHNICAL SUPPORT

Help from our support desk is included. Log tickets on our support system for any issues that you encounter

PRIVATE CLOUD

Fully-managed private cloud environment, including security, system monitoring and data backups. Access the solution from anywhere





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